

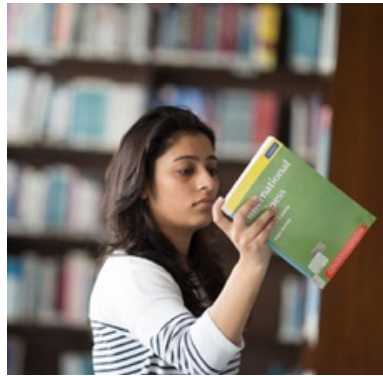
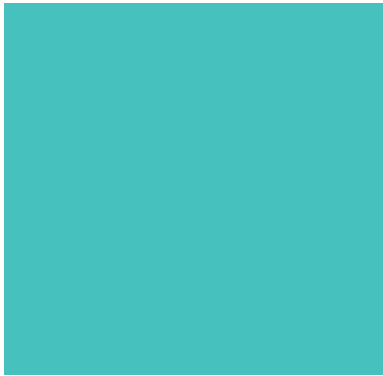
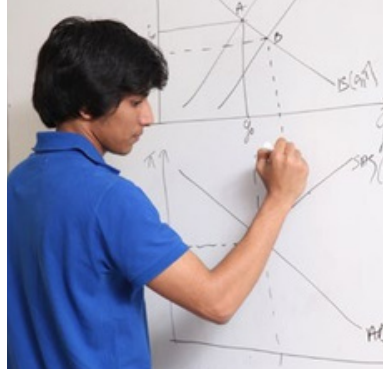
INDIAN SCHOOL OF BUSINESS AND FINANCE



UNIVERSITY OF LONDON



# PLACEMENTS



# ABOUT THE ISBF STUDENT

ISBF was set up in 2006 with the single-minded vision **to bring world-class education to India**, in the domains of Economics, Management and Finance. And it has done exactly that over the last decade and a half, offering [University of London's undergraduate degree programmes](#) and 1-year postgraduate diploma programmes, with **all academic direction coming from The London School of Economics and Political Science (LSE)**, one of the very best in the world for these domains.

The **peerless teaching and learning environment at ISBF**, which is rated among [LSE's top Teaching Institutions](#) in the world, and which emphasises a strong spirit of enquiry, deep learning through debate and discussion and constant application of one's knowledge to real-world developments, combined with the analytical rigour of **LSE's curricular training**, produces students and graduates who are at par with the best international talent.

The ISBF student also has **wide co-curricular exposure** during college life, in the form of research and software training, guest lectures by eminent speakers, industry visits, career-related upskilling and mentorship by visiting LSE faculty members, among other things, as well as a **plethora of extra-curricular opportunities** through the activities and events of numerous student societies. All these help to shape them further into problem-solvers in their domains who are equipped firmly to add value at the workplace.



# CAREERS

Their world-class education opens up several career opportunities for ISBF students, including some very unique ones. Several students have, over the years, transferred into 2nd year at top institutions around the world. Upon graduating, many have been accepted on to prestigious Master's programmes across the globe, including on full scholarship. Yet others have established successful ventures of their own, often during their college days, while their classmates have gone on to various summer internships and coveted placements, both overseas and in India.

## Transfers



### Did You Know?

That over the last decade, ISBF has been one of the leading institutions in the world for 2nd year transfers to LSE!

## Masters



Delhi School of Economics



Indian Statistical Institute



### Did You Know?

That two students in two years received full scholarships for MSc Economics at LSE, which is given to only two scholars in the world each year!

## Entrepreneurship



Oyo Rooms  
Accommodation  
aggregator



AFK Gaming  
e-sports



Almora  
Cryptocurrency  
and blockchain



Dinks Bakery  
Dessert parlour



Erika Organics  
Organic food store



MEDdelivery  
Medicine supply  
chain



Rackconnect  
Sports dating



The Royale  
Peacock  
Handcrafted  
leather shoes

### Did You Know?

That Ritesh Agarwal, Founder and CEO of OYO Rooms, studied and, in true entrepreneurial tradition, dropped out of the BSc (Hons) Business and Management programme at ISBF!

## Industry Mentorship and Live Projects

These are new areas of thrust, for providing companies and potential recruits with an opportunity to evaluate each other in the context of the company's work.

Industry Mentorship typically takes the form of an industry leader from your firm offering to mentor a handful of interested students during the course of the academic year, at a pre-agreed frequency and intensity. The mentorship could take the form of sessions with regard to the sector at large, discussions on the company's work in particular or have to do with a specific project that the mentor may wish to take up with the group.

Live Projects typically take the form of specific work assignments over a short period of time, eg. two weeks of full-time work with time off from studies, or a few hours per week at the student's discretion to be put in over 2-3 months with periodic reviews with the mentor assigned by your company.

## Summer Internships



### Did You Know?

Rohit Thareja (PG Finance, 2017) was placed as a Fixed Income Analyst with HSBC New York for a year, and then recruited by Goldman Sachs, Bangalore!

## 1-year International Experience



Morgan Stanley



Deutsche Bank



citibank

# Placements

The dedicated and seasoned Careers Team at ISBF facilitates final placements, for those students who have opted to work after graduating, in suitable roles with reputed firms. To this end, they adopt the following means:

- Step 1** Orientation Session and signing of the Placement Policy by all students interested in working after graduating.
- Step 2** Detailed One-on-One Counselling to understand students' aspirations and set expectations.
- Step 3** Students appear for the 3-month Placement Module, for placement-related training and upskilling.
- Step 4** They must obtain 70 credits to pass (see table below). As students pass the Placement Module, they become eligible to appear for job interviews.

## Placement Policy

- Lays down One-on-One Counselling and the Placement Module as prerequisites for becoming eligible for placements
- Sets mutual expectations with regard to placement-related communication, turnaround times, the typical recruitment process, dress code and professional conduct
- Sets out appropriate incentives and penalties to ensure students participate professionally in recruitment processes
- Lays down that a student cannot decline more than one offer of employment

*I had interest in Investment Planning for a couple of years, but I didn't know how to go about it. I then came across the LSE curriculum, and from there on, the path just carved itself. ISBF has an elaborate placement and careers training process, which helped me a lot in developing a keen understanding of recruiters' expectations.*

Rohit Thareja  
Graduate Diploma in Finance, ISBF  
Analyst, Goldman Sachs

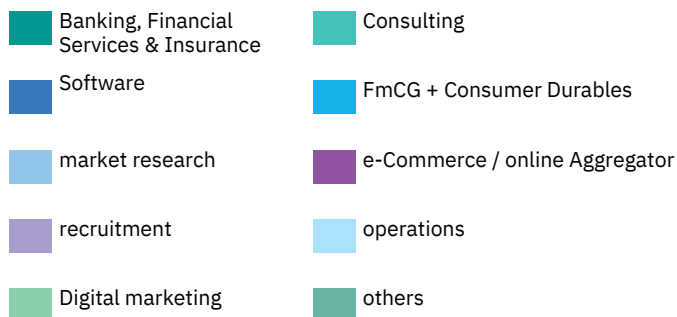
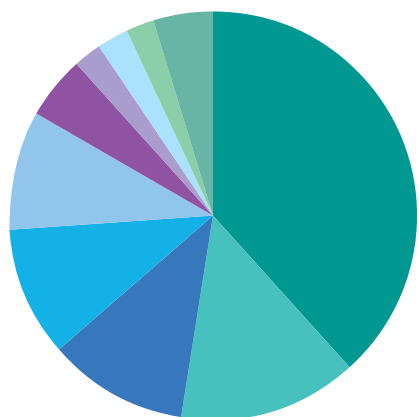


## Placement Module

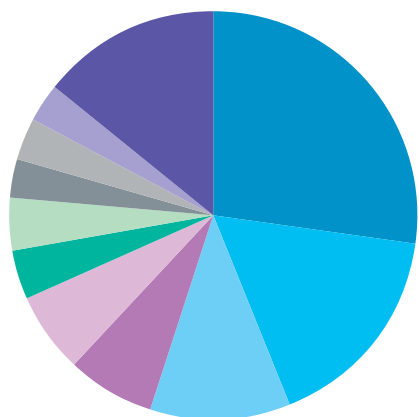
| Activity   |
|--|
| Advanced Ms Excel  |
| Professional Impression Management - Resume & Cover Letter Writing |
| Workshops on communication, teamwork and leadership                |
| Aptitude Tests Group Discussion                                    |
| Personal Interview Training and Mock Interviews                    |
| Sector, Company and Placement Talks                                |
| Networking Workshops   |

# Placement Highlights

Placements by Sector (2019-2023)



Placements by role (2019-2023)



## KEY STATISTICS

**4 In 5**

Placements (2019-23) In Banking, Financial services & insurance (BFSI); Consulting; FMCG; Market research

Major BFSI roles  
**Financial Research, Financial Planning & investments, Financial consulting and investment Banking**

### PLACEMENT DESIGNATIONS (2019-23)

**Analyst - 44%**  
**Associate - 21%**  
**Assistant manager - 11%**

### AVERAGE CTC

**8-10 Lakhs**

# Recruiters at ISBF

Companies that have evaluated ISBF students in the 2016-23 period.

## Economics

|   |                                 |
|---|---------------------------------|
| Barclays Shared Services                      | Corporation                     |
| BMR Advisors                                  | PMV Agro Foods                  |
| Cians Analytics                               | Perfect Research                |
| Gerson Lehrman Group                          | Protiviti Consulting            |
| Hindustan Times                               | PricewaterhouseCoopers          |
| Milliman India                                | The Economist Intelligence Unit |
| National Council of Applied Economic Research | The Smart Cube                  |
| National Skill Development                    | Willis Towers Watson            |
|   | XL Catlin                       |
|   | ZS Associates                   |

## Management

|                                  |                      |
|----------------------------------|----------------------|
| ABC Consultants                  | Ipsos Research       |
| American Express                 | ITV Network          |
| Aroma Magic                      | Jaro Education       |
| AuthBridge BA                    | Jivo Wellness        |
| Continuum                        | JK Cement            |
| Bloomberg Corner Office Advisors | JK Group             |
| Daffodils Software               | JK Tyre & Industries |
| Data Bridge                      | Kantar IMRB          |
| DS Group                         | KEN Research         |
| Dyson International              | Korn Ferry           |
| Egon Zehnder                     | Mohani Tea           |
| Ernst & Young                    | Naukri.com           |
| GoDaddy                          | NirSan Connect       |
| Green Thumbs                     | Orient Craft         |
| Hero MotoCorp                    | OYO Rooms            |
| Iffort                           | PMV Maltings         |
| Ikya Global                      | Protiviti Consulting |
| Insight Alpha                    | United Nations       |
|                                  | UNICEF               |

## Finance

|                                 |                         |
|---------------------------------|-------------------------|
| Ameriprise Financials           | Fidelity Investments    |
| Anand Rathi                     | Finedge Advisory        |
| Aurum Equity                    | Forrester Research      |
| Axis Mutual Funds               | Genpact                 |
| Barclays                        | Great Eastern Money     |
| BlackRock                       | IHS Markit India        |
| Care Ratings                    | Integreon               |
| Caston Advisors                 | iVentures Capital       |
| CBRE Group                      | Knight Frank            |
| Citigroup                       | KPMG                    |
| Client Associates               | MCube Financials        |
| Cross Border Financial Research | Mercer                  |
| Cushman & Wakefield             | Moody's Analytics       |
| Darwin Labs                     | Nexgen Financials       |
| Deloitte                        | Planify                 |
| Deutsche Bank                   | Pricewaterhouse Coopers |
| Devenio Optimus                 | Resurgent India         |
| DSP BlackRock                   | Royal Sun Alliance      |
| Ericsson                        | S&P Capital IQ          |
| Ernst & Young                   | Veristrat               |
| Evalueserve                     | WNS                     |
| Exevo                           |                         |

## Data science

|                        |                    |
|------------------------|--------------------|
| Absolutdata            | United Health      |
| American Express       | Group Unison       |
| BA Continuum           | International      |
| BlackRock              | United Biscuits    |
| Optum Global           | Urban Company      |
| Royal Bank of Scotland | Veris Technologies |
|                        | TGL Group          |

## Recruiter Testimonials

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*We have been hiring students from ISBF in our organization. The quality of the students from ISBF is outstanding and the ones we have employed from campus recruitment is truly an asset to our organization. We also find that the course curriculum is well equipped to qualify them for our industry. The students are articulate in their views and present them with confidence. We believe they will have a great future. The dedicated faculty members can be helpful for the comprehensive development of the students. We believe willingness comes first and this quality is visible in ISBF students.*



*MCube Financial has been associated with ISBF since 2013 to hire postgraduate and graduate students from their college year on year. The quality of students is on an upward graph and that itself is reflective of the commendable efforts put in by ISBF. As compared to the courses offered by other institutes, the curriculum at ISBF helps to hone the skill set of the students. Being affiliated with an international university, the students always have an edge over the others.*





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